# PROJECT MANAGEMENT SYSTEM

## ABOUT THE CLIENT

A customer, often also referred to as client, can be a person or an organization that orders and buys products or services that a business offers. In project management, the customer is the one defining the requirements of the project and often setting the parameters such as budget and deadlines. Clients are the people (or organization/business unit/department, etc.) for whom the project is being undertaken. Whether it is an internal-company project or an external project, every project has a client or a customer, who has a business need that will be satisfied by the successful completion of the project.

## CLIENT'S CHALLENGES

A client-facing project manager will interface with customers frequently to deliver on-time and on-budget project outcomes. They will also focus on client relationship building, apply feedback, help keep the project on track, and work to address any issues that arise during the project life cycle. Scope creep is a natural and expected phenomenon for any project. There are times when it can be beneficial but mostly the cons outweigh the pros, Clarity is one of the most important requirements for the successful completion of the project and the lack of it creates several project management issues, Most managers consider financial issues as one of the biggest hurdles in effective project management.

## KEY GAPS

While in term of project management, gap means delivering best service quality based on customer's expectation and their needs. The application of gap analysis in project management is obvious. Project Manager is cloud-based work and project management software that helps with gap analysis by using live project data. Our real-time dashboard requires no setup and automatically collects live data, crunches the numbers and displays six project metrics in colourful graphs and charts. Get started with your gap analysis today for free with Project Manager.

## KEROL SOLUTION

The client is a global financial services group with headquarter in Tokya, Japan. They are pioneers of investment banking, investment management, and global market dealings with an integrated network spanning over 30+ countries and regions.

## RESULT

A project management system is a model for overseeing the execution of a project. It can provide a framework for managing expectations, delegating responsibilities and creating procedures. A project management system may use specialized project management software or make use of common professional software packages. Cost Performance Index, Budget Variance, Profitability (by task, customer, and project), Planned Value, Billable Utilization, Schedule Performance Index, Employee Churn Rate, Resource Capacity.